

The logo for Brilliant Management Resources, featuring the word "BRILLIANT" in a serif font with a registered trademark symbol. The background of the entire page is a 3D rendering of cardboard boxes stacked on pallets, with a color gradient from orange on the left to teal on the right.

BRILLIANT®

A Management Resources Study

SEE HOW WE HELPED **A MAJOR RETAILER**

Who

Our client is a major retail & e-commerce company.

Need

The client was preparing for the sale of one of its divisions to a third party while restructuring their retained business into a new legal entity. This required a split of accounts and segregation of duties across all aspects of the business. A Big-4 firm was assisting with the carve-out, restructuring and preparing for the sale. This initiative was slated to take 18 to 24 months. The cost of engaging a Big-4 firm for this period became cost-prohibitive, requiring the client to consider alternative solutions.

Solution

Brilliant Management Resources provide a team of 10 professionals led by a Brilliant salary controller to take over the monthly close process for the division that is to be sold. Working alongside the client's team and the Big-4 firm, our team transitioned the process, systems integration and monthly and quarterly reporting. Brilliant also provided consultants to other departments, including corporate accounting, accounts payable, accounts receivable and external reporting to assist with the split and restructuring.

Outcome

Brilliant Management Resources was able to fulfill a critical need for this business while successfully assisting in the smooth transition of their M&A implementation process. This resulted in an extremely satisfied client and a strong partnership base for the future.

“Brilliant has provided a strong accounting team to assist with the sale and restructuring of our divisions, by providing a high-quality, economical alternative to the Big-4. The firm has gone above and beyond to provide consultants that have specific expertise that has contributed significantly to the success of this major initiative.”

— Chief Accounting Officer

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